

engageTalent™ – connecting business & people

Are you consistently attracting and hiring the best people?

Do your best employees stay with you?

Do you get the best out of your talent partners?

Are your talent partners providing you with great service?

Are you looking for a talent partner that knows who you are and always meets your needs?

Over the last 15 years we've had the privilege of helping organisations find and keep the best people. We have provided executive recruitment, talent management, leadership development and executive coaching services to Australian and global organisations, CEOs, senior managers and professional staff. This has resulted in improved leadership, team work and business results. Our approach is professional, personal and client centred tailoring services to meet your specific needs.

engageTalent services

1. Understanding you and your organisation:
 - We listen to understand your real needs
 - We research and understand your business and industry trends
 - We leverage off our extensive experience and networks in the IT, banking and finance, healthcare, higher education and telecommunications industries
2. Candidate assessment & presentation:
 - We review CV and LinkedIn profiles
 - We conduct background checks – qualifications, work history and referees
 - We have phone and face-to-face interviews
 - We can negotiate salary packaging
 - We can provide profiling and aptitude assessments (as required)
3. On-boarding
 - We provide briefings on job/role description and work expectations
 - We provide coaching for the first 90 days
4. On-going coaching and professional development
 - We can provide executive coaching sessions
 - We can provide professional development planning



The **outcomes** of our engageTalent services include - the search and placement of the right people with the right skills, qualifications and experience to succeed in your organisation. We effectively match candidates' values, personality and ethics with your organisational culture. We efficiently and effectively service with minimal disruption to your operations. We only provide a small number of quality candidates and guide them through the early stages of their employment to ensure they settle in well... for the long run.

About Us

Contact us to find out how we can assist you and your business:

Sam Pitruzzello – Executive Director, Consulting & Professional Services

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Sarina Sorrenti – Executive Director, Coaching Services & Professional Development

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Executive Management Team

The engage Consulting Executive Management Team are a group of highly qualified and experienced business, management and project professionals who strive to deliver client value.



Sam Pitruzzello – Executive Director, Consulting & Professional Services

Bachelor of Engineering (Electrical & Electronics), Graduate Diploma Communications Systems, Master of Information Systems, Master of Business (IT), Graduate Diploma Financial Planning, Master of Information Systems

Sam has over 25 years' experience in the telecommunications, IT and financial services industries. He has worked in consulting, engineering, business development and project management roles with corporate and government clients. Sam has worked with leading global companies including Motorola, Ericsson and Honeywell. He has published a number of papers in the areas of IT Strategy and completed Masters thesis' around how organisations derive value from IT investments and strategies for high-tech companies to protect their knowledge and intellectual property. Sam served on the Board of Ivanhoe Diamond Valley Centre, which provides services to Adults with Intellectual Disabilities, for over 5 years including 3 years as Treasurer. Sam works closely with clients, through open and honest communication, to achieve a greater understanding of their personal and business values maximising the potential for them to reach their goals and aspirations.



Sarina Sorrenti – Executive Director, Coaching Services & Professional Development

Bachelor of Business Marketing, Bachelor of Business Accounting, Graduate Diploma in Innovation & Service Management, Accredited Coach with International Coaching Federation, Accredited EI Facilitator, Accredited Lominger VOICES™ 360, Accredited Coach (Institute of Executive Coaching).

Sarina has over 25 years' experience in strategic planning, executive coaching, strategic marketing, organisational change, innovation, business development and leadership. Sarina has provided Strategic Advisory services to CSL, Siemens, Gale Pacific, Deakin University, Kodak, Silcar, AQC, Law and Accounting firms and both State and Federal Government departments. Sarina has published a number of articles and books including co-author of the book "Releasing the Potential of Managers - Australian Coaching". Sarina was a Board Director with Bendigo Bank - Heidelberg and District Community Bank. Sarina works with Executives to discover their strengths and talents and get the best out of themselves, their teams and their business performance. Sarina is passionate about helping people realise their true potential.

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