

## engageMe™ – find your calling

*Are you doing what you truly want to do?  
Are you playing to your strengths?  
Are you working in your element?  
Do you know your values?  
Are you proactive in your circle of influence?  
Can you negotiate for your own success?  
Are you ready to be responsible for your living your life with purpose?  
Are you ready to design your own vocation?*

In the last 25 years we have had the privilege of helping Leaders reach their potential. We have provided Executive Coaching services to hundreds of leaders including CEOs, senior managers, team leaders and SME owners. This has resulted in improved leadership and business results and happiness. We have provided coaching and mentoring services to corporate Australia for 25 years.

engageMe support:

### 1. Develop a Career/Vocation plan

- Understanding your strengths - Strengthfinder assessment
- Values assessment
- Transition readiness assessment
- Emotional Intelligence and mood management assessment
- Understanding purpose and passion assessment
- Technical skills assessment

### 2. Designing Personal Brand Communication

- Personal Brand - tagline and positioning
- Personal Brand Stylist
- Resume/LinkedIn profile review and development
- Understanding value and worth

### 3. Building Personal Influencing Skills

- Extend circle of influence
- Practice interviews
- Practice negotiations
- Resumes sent to partner Recruiters and Contract management alliances

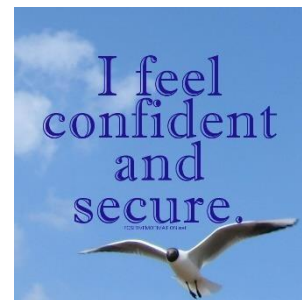
### 4. Optional Financial Advisory (we can refer you to alliance partners)

Steps 1-3 include up to 7 hours of face to face coaching, up to 2 hours with Resume Writer and up to 2 hours with Personal Stylist, plus all on-line assessments and support materials.

The outcomes of our engageMe program include:

*Clarity, Readiness, Confidence and Capability to create your own ideal vocation and live your calling.*

Please contact us to learn more about engageMe - **Sarina Sorrenti from engage consulting group on 0419 564 174** or [sarina@engageconsulting.com.au](mailto:sarina@engageconsulting.com.au) or visit our website: <http://www.engageconsulting.com.au>



The privilege  
of a lifetime  
is being who you are.

Joseph Campbell



## engageMe Team



**Sam Pitruzzello – Executive Director, Consulting & Professional Services**

*Bachelor of Engineering (Electrical & Electronics), Graduate Diploma Communications Systems, Master of Information Systems, Master of Business (IT), Graduate Diploma Financial Planning, Master of Information Systems*

Sam has over 25 years' experience in the telecommunications, IT and financial services industries. He has worked in consulting, engineering, business development and project management roles with corporate and government clients. Sam has worked with leading global companies including Motorola, Ericsson and Honeywell. He has published a number of papers in the areas of IT Strategy and completed Masters thesis' around how organisations derive value from IT investments and strategies for high-tech companies to protect their knowledge and intellectual property. Sam served on the Board of Ivanhoe Diamond Valley Centre, which provides services to Adults with Intellectual Disabilities, for over 5 years including 3 years as Treasurer. Sam works closely with clients, through open and honest communication, to achieve a greater understanding of their personal and business values maximising the potential for them to reach their goals and aspirations.



**Sarina Sorrenti – Executive Director, Coaching Services & Professional Development**

*Bachelor of Business Marketing, Bachelor of Business Accounting, Graduate Diploma in Innovation & Service Management, Accredited Coach with International Coaching Federation, Accredited EI Facilitator, Accredited Lominger VOICES™ 360, Accredited Coach (Institute of Executive Coaching).*

Sarina has over 25 years' experience in strategic planning, executive coaching, strategic marketing, organisational change, innovation, business development and leadership. Sarina has provided Strategic Advisory services to CSL, Siemens, Gale Pacific, Deakin University, Kodak, Silcar, AQC, Law and Accounting firms and both State and Federal Government departments. Sarina has published a number of articles and books including co-author of the book "Releasing the Potential of Managers - Australian Coaching". Sarina was a Board Director with Bendigo Bank - Heidelberg and District Community Bank. Sarina works with Executives to discover their strengths and talents and get the best out of themselves, their teams and their business performance. Sarina is passionate about helping people realise their true potential.



**Paul Fry Résumé/LinkedIn Communicator**

*Bachelor of Applied Science, Certificate IV in Personal Skill Development.*

Paul is a writer and digital marketing consultant with more than 10 years' experience in the recruitment industry. Using expertise gained as an IT and telecommunications recruitment consultant and in marketing communications roles, he gives his clients a unique insight into effective résumé preparation and personal branding. He has recruited for a diverse range of organisations, including all levels of government, multinational companies and small businesses. With a thorough understanding of these diverse organisations, he is able to assist individuals regardless of their career goals. Paul has a warm and relaxed style and enjoys sharing his knowledge. A natural educator and communicator, he has worked as a maths coach and currently teaches Kundalini Yoga.



**Kate Norman Personal Stylist**

*Bachelor of Arts, Graduate Diploma of Education, Masters of Educational Policy and Management, Diploma of Professional Styling*

After loving her 12 years in the education world, Kate moved on in her profession to her true passion – the world of fashion and styling. Kate ran her own personal styling business, Style by Kate, and then launched her clothing label, Kate Brooke Melbourne. She created gorgeous clothing for women who genuinely loved her unique, beautiful designs. Kate understands the need for fashion to compliment all body shapes, and that comfort and practicality are just as important as looking great. Kate is constantly approached to impart her knowledge of fashion and styling, this is what she loves to do!